

Foreign Policy Decision Making

Days of Decision Michael J. Nojeim 2011 *Days of Decision* spans a century of American foreign policymaking, from the Spanish-American War of 1898 to the attacks of September 11, 2001. Michael J. Nojeim and David P. Kilroy carefully examine twelve foreign-policy landmarks, each of which played a crucial role in shaping world history and led to profound changes in U.S. foreign policy. Devoting one chapter to each turning point, they place it in its proper historical context, explore its political consequences--primarily the debates and divisions that arose among policymakers--and discuss the aftermath, focusing on its lasting influence on world affairs and the conduct of American diplomacy and foreign affairs. This accessible, introductory text provides students of foreign policy and international relations a deeper understanding of these disciplines' processes and of America's place in the world.

Making American Foreign Policy Ole Holsti 2013-02-01 Ole Holsti, one of the deans of US foreign policy analysis, examines the complex factors involved in the policy decision-making process including the beliefs and cognitive processes of foreign policy leaders and the influence public opinion has on foreign policy. The essays, in addition to being both theoretically and empirically rich, are historical in breadth--with essays on Vietnam--as well as contemporary in relevance--with essays on public opinion and foreign policy after 9/11.

Foreign Policy Decision-making Richard Carlton Snyder 2014

Foreign Policy Decision-Making (Revisited) R. Snyder 2003-01-03 This classic work has helped shape the field of international relations and especially influenced scholars interested in how foreign policy is made. At a time when conventional wisdom and traditional approaches are being questioned, and when there is increased interest in the importance of process, the insights of Snyder, Bruck and Sapin have continuing and increased relevance. Prescient in its focus on the effects on foreign policy of individuals and their preconceptions,

organizations and their procedures, and cultures and their values, "Foreign Policy Decision-Making" is of continued relevance for anyone seeking to understand the ways foreign policy is made. Their seminal framework is here complemented by two new chapters examining its influence on generations of scholars, the current state of the field, and areas for future research.

The Oxford Handbook of International Relations Christian Reus-Smit 2010-07-01 The Oxford Handbook of International Relations offers the most authoritative and comprehensive overview to date of the field of international relations. Arguably the most impressive collection of international relations scholars ever brought together within one volume, the Handbook debates the nature of the field itself, critically engages with the major theories, surveys a wide spectrum of methods, addresses the relationship between scholarship and policy making, and examines the field's relation with cognate disciplines. The Handbook takes as its central themes the interaction between empirical and normative inquiry that permeates all theorizing in the field and the way in which contending approaches have shaped one another. In doing so, the Handbook provides an authoritative and critical introduction to the subject and establishes a sense of the field as a dynamic realm of argument and inquiry. The Oxford Handbook of International Relations will be essential reading for all of those interested in the advanced study of global politics and international affairs.

Foreign Policy Analysis Chris Alden 2013-03 This exciting new book aims to re-invigorate the conversation between foreign policy analysis and international relations. It opens up the discussion, situating existing debates in foreign policy in relation to contemporary concerns in international relations, and provide a concise and accessible account of key areas in foreign policy analysis that are often ignored. Focusing on how the process of foreign policy decision making affects the conduct of states in the international system, and analysing the

relationship between policy, agency and actors, the work examines: foreign policy and bureaucracies domestic sources of foreign policy foreign policy and the state foreign policy and globalization foreign policy and change. This work builds on and expands the theoretical canvas of foreign policy analysis, shaping its ongoing dialogue with international relations and offering an important introduction to the field. It is essential reading for all students of foreign policy and international relations.

Risk and Presidential Decision-making Luca Trenta 2016-05-20 This book aims at gauging whether the nature of US foreign policy decision-making has changed after the Cold War as radically as a large body of literature seems to suggest, and develops a new framework to interpret presidential decision-making in foreign policy. It locates the study of risk in US foreign policy in a wider intellectual landscape that draws on contemporary debates in historiography, international relations and Presidential studies. Based on developments in the health and environment literature, the book identifies the President as the ultimate risk-manager, demonstrating how a President is called to perform a delicate balancing act between risks on the domestic/political side and risks on the strategic/international side. Every decision represents a 'risk vs. risk trade-off,' in which the management of one 'target risk' leads to the development 'countervailing risks.' The book applies this framework to the study three major crises in US foreign policy: the Cuban Missile Crisis, the seizure of the US Embassy in Tehran in 1979, and the massacre at Srebrenica in 1995. Each case-study results from substantial archival research and over twenty interviews with policymakers and academics, including former President Jimmy Carter and former Senator Bob Dole. This book is ideal for postgraduate researchers and academics in US foreign policy, foreign policy decision-making and the US Presidency as well as Departments and Institutes dealing with the study of risk in the social sciences. The case studies will also be of great use to undergraduate students.

America in Afghanistan Sharifullah Dorani 2019-01-24 Afghanistan has been a theatre of civil and international conflict for much of the twentieth century - stability is essential if there

is to be peace in the Greater Middle East. Yet policy-makers in the West often seem to forget the lessons learned from previous administrations, whose interventions have contributed to the instability in the region. Here, Sharifullah Dorani focuses on the process of decision-making, looking at which factors influenced American policy-makers in the build-up to its longest war, the Afghanistan War, and how reactions on the ground in Afghanistan have influenced events since then. America in Afghanistan is a new, full history of US foreign policy toward Afghanistan from Bush's 'War on Terror', to Obama's war of 'Countering Violent Extremism' to Trump's war against 'Radical Islamic Terrorism'. Dorani is fluent in Pashto and Dari and uses unique and unseen Afghan source-work, published here for the first time, to understand the people in Afghanistan itself, and to answer their unanswered questions about 'real' US Afghan goals, the reasons for US failures in Afghanistan, especially its inability to improve governance and stop Pakistan, Iran and Russia from supporting the insurgency in Afghanistan, and the reasons for the bewildering changes in US Afghan policy over the course of 16 and a half years. To that end the author also assesses Presidents Karzai and Ghani's responses to Bush, Obama and Trump's policies in Afghanistan and the region. In addition, the book covers the role Afghanistan's neighbours - Russia, Iran, India, and especially Pakistan - played in America's Afghanistan War. This will be an essential book for those interested in the future of the region, and those who seek to understand its recent past.

Foreign Policy Decision Making Richard Carlton Snyder 2012-05-01 Additional Contributors Are Herbert McClosky And Richard A. Brody.

Negotiation and Foreign Policy Decision Making Melania-Gabriela Ciot 2014-06-02 Foreign policy decisions are influenced by many factors. The real world is complex and many variables have to be considered when making a decision. A psychological approach to decision-making facilitates the understanding and explaining of the complexity of foreign and global policies precisely because of the prolonged transitional stage of the contemporary international system. The course of world politics is shaped by the decisions of leaders. Uncertainty involved in

decision-making in foreign policy can relate to the motivations, beliefs, intentions or calculations of the opponents. If it is not possible to understand how decisions are made, then maybe it is at least feasible to understand these decisions and, perhaps more importantly, predict various results with regards to international politics. This book provides a new perspective on the study of international relations by analyzing the subjective elements (idiosyncrasies) that occur in decision-making at the individual level. The use of psychological methods of analysing the foreign policy decision-making process proposes a necessary investigation path into international relations.

The Making of Foreign Policy Joseph Frankel 1973

Foreign Policy Decision Making Martha Cottam 2019-04-15 An analysis of decision making and negotiation in international relations, this book offers a political-psychological model of the images that compose policymakers' world views. Dr. Cottam explores the limits these images impose on diplomatic adaptation to changes in the foreign policies of other states. She evaluates established models of politica

Bureaucratic Politics and Foreign Policy Morton H. Halperin 2007-02-01 The first edition of *Bureaucratic Politics and Foreign Policy* is one of the most successful Brookings titles of all time. This thoroughly revised version updates that classic analysis of the role played by the federal bureaucracy—civilian career officials, political appointees, and military officers—and Congress in formulating U.S. national security policy, illustrating how policy decisions are actually made. Government agencies, departments, and individuals all have certain interests to preserve and promote. Those priorities, and the conflicts they sometimes spark, heavily influence the formulation and implementation of foreign policy. A decision that looks like an orchestrated attempt to influence another country may in fact represent a shaky compromise between rival elements within the U.S. government. The authors provide numerous examples of bureaucratic maneuvering and reveal how they have influenced our international relations. The revised edition includes new examples of bureaucratic politics

from the past three decades, from Jimmy Carter's view of the State Department to conflicts between George W. Bush and the bureaucracy regarding Iraq. The second edition also includes a new analysis of Congress's role in the politics of foreign policymaking.

Decisionmaking on War and Peace Nehemia Geva 1997 Reviewing, comparing, and contrasting models of foreign policy, this volume focuses on the cognitive vs rational debate about decisionmaking on war and peace. It provides alternative models of foreign policy choice and identifies when one strategy is more appropriate than another.

Explaining Foreign Policy Steve A. Yetiv 2011-03-01 Steve A. Yetiv has developed an interdisciplinary, integrated approach to studying foreign policy decisions, which he applies here to understand better how and why the United States went to war in the Persian Gulf in 1991 and 2003. Yetiv's innovative method employs the rational actor, cognitive, domestic politics, groupthink, and bureaucratic politics models to explain the foreign policy behavior of governments. Drawing on the widest set of primary sources to date—including a trove of recently declassified documents—and on interviews with key actors, he applies these models to illuminate the decision-making process in the two Gulf Wars and to develop theoretical notions about foreign policy. What Yetiv discovers, in addition to empirical evidence about the Persian Gulf and Iraq wars, is that no one approach provides the best explanation, but when all five are used, a fuller and more complete understanding emerges. Thoroughly updated with a new preface and a chapter on the 2003 Iraq War, *Explaining Foreign Policy*, already widely used in courses, will continue to be of interest to students and scholars of foreign policy, international relations, and related fields.

Rethinking Foreign Policy Analysis Stephen G. Walker 2011-01-26 *Rethinking Foreign Policy Analysis* presents the definitive treatment to integrate theories of foreign policy analysis and international relations--addressing the agent-centered, micro-political study of decisions by leaders and the structure-oriented macro political study of state interactions in an international system.

Beyond Groupthink Paul 't Hart 1997-04-14

DIVEffects of group dynamics on decision making /div

World Politics and the Challenges for International Security

Chitadze, Nika
2022-03-18 World politics as a scientific discipline was established during the second half of the 20th century and has gained rapid distribution in many countries. This field of study focuses attention on current political processes as well as the potential of further development. It is essential to analyze world politics to move progress forward while also strengthening international security and the creation of a safer civilization. World politics cannot be understood without the combined knowledge of history, economics, law, social sciences, and psychology. *World Politics and the Challenges for International Security* describes the global processes in the field of world politics and international security and discusses global problems, global security, and the threats and challenges that currently affect global society. Covering topics such as digital diplomacy, political corruption, and terrorist psychology, this book is essential for political scientists, researchers, policymakers, global leaders, national security officers, diplomats, professors and students of higher education, and academicians.

Foreign Policy Analysis M. Breuning 2007-11-26

This book's introduction to foreign policy analysis focuses on decision makers and decision making. Each chapter is organised around puzzles and questions to which undergraduates can relate. The book emphasizes the importance of individuals in foreign policy decision making, while also placing decision makers within their context.

Foreign Policy Decision-making in Nigeria

Ufot Bassey Inamete 2001 This reality was a direct result of the nature of sociopolitical cleavages and forces, and the functioning of the federal system of government during that period. The succeeding Ironsi Governemnt was too brief and preoccupied with domestic crises to make significant impacts in the foreign policy arena."--BOOK JACKET.

The Dynamics Of Foreign-policy Decisionmaking

In China Ning Lu 2018-02-19 Lu Ning, former assistant to a vice-foreign minister of China, draws on archival materials, interviews, and

personal experiences, to provide unique insights into the formal and informal structures, processes, mechanisms, and dynamics of--and key players in--foreign-policy decisionmaking in Beijing. Lu Ning sheds light on controversial decisions that were made, such as China's entering the Korean War, selling DF-3 missiles to Saudi Arabia in 1986, and cooperating with the Israeli defense establishment. Lu Ning divulges the inner workings of Beijing's foreign ministry, introduces new Chinese language sources, and presents a series of case studies that challenge existing Western theoretical analysis of Chinese policymaking. Based on his examination of the past forty years, Lu Ning makes predictions about likely changes in Beijing's leadership and in its foreign-policy decisionmaking process. This accessibly written, incisive book will be invaluable to anyone interested in Sinology, Chinese foreign policy, comparative foreign policy, and contemporary international relations of East Asia. This second edition contains a fully revised Introduction, and it has been updated through President Clinton's recent visit to China. The new edition also contains new material on the Clinton Administration's varying policy positions toward China.

Groupthink Versus High-Quality Decision Making in International Relations

Mark Schafer 2010-04-22 Are good and bad outcomes significantly affected by the decision-making process itself? Indeed they are, in that certain decision-making techniques and practices limit the ability of policymakers to achieve their goals and advance the national interest. The success of policy often turns on the quality of the decision-making process. Mark Schafer and Scott Crichlow identify the factors that contribute to good and bad policymaking, such as the personalities of political leaders, the structure of decision-making groups, and the nature of the exchange between participating individuals. Analyzing thirty-nine foreign-policy cases across nine administrations and incorporating both statistical analyses and case studies, including a detailed examination of the decision to invade Iraq in 2003, the authors pinpoint the factors that are likely to lead to successful or failed decision making, and they suggest ways to improve the process. Schafer

and Crichlow show how the staffing of key offices and the structure of central decision-making bodies determine the path of an administration even before topics are introduced. Additionally, they link the psychological characteristics of leaders to the quality of their decision processing. There is no greater work available on understanding and improving the dynamics of contemporary decision making.

Foreign Policy Analysis Valerie M. Hudson 2007 Aimed at advanced undergraduate and beginning graduate students, this book covers the theory of foreign policy analysis. Beginning with an overview, it then tackles theory and research at multiple levels of analysis, ending with an examination of the areas in which the next generation of foreign policy analysts can make important contributions.

Explaining Foreign Policy Steve A. Yetiv 2004-03-22 Scholars of international relations tend to prefer one model or another in explaining the foreign policy behavior of governments. Steve Yetiv, however, advocates an approach that applies five familiar models: rational actor, cognitive, domestic politics, groupthink, and bureaucratic politics. Drawing on the widest set of primary sources and interviews with key actors to date, he applies each of these models to the 1990-91 Persian Gulf crisis and to the U.S. decision to go to war with Iraq in 2003. Probing the strengths and shortcomings of each model in explaining how and why the United States decided to proceed with the Persian Gulf War, he shows that all models (with the exception of the government politics model) contribute in some way to our understanding of the event. No one model provides the best explanation, but when all five are used, a fuller and more complete understanding emerges. In the case of the Gulf War, Yetiv demonstrates the limits of models that presume rational decision-making as well as the crucial importance of using various perspectives. Drawing partly on the Gulf War case, he also develops innovative theories about when groupthink can actually produce a positive outcome and about the conditions under which government politics will likely be avoided. He shows that the best explanations for government behavior ultimately integrate empirical insights

yielded from both international and domestic theory, which scholars have often seen as analytically separate. With its use of the Persian Gulf crisis as a teachable case study and coverage of the more recent Iraq war, *Explaining Foreign Policy* will be of interest to students and scholars of foreign policy, international relations, and related fields.

The Psychology of Foreign Policy Christer Pursiainen 2021-10-16 This book focuses on foreign policy decision-making from the viewpoint of psychology. Psychology is always present in human decision-making, constituted by its structural determinants but also playing its own agency-level constitutive and causal roles, and therefore it should be taken into account in any analysis of foreign policy decisions. The book analyses a wide variety of prominent psychological approaches, such as bounded rationality, prospect theory, belief systems, cognitive biases, emotions, personality theories and trust to the study of foreign policy, identifying their achievements and added value as well as their limitations from a comparative perspective. Understanding how leaders in world politics act requires us to consider recent advances in neuroscience, psychology and behavioral economics. As a whole, the book aims at better integrating various psychological theories into the study of international relations and foreign policy analysis, as partial explanations themselves but also as facets of more comprehensive theories. It also discusses practical lessons that the psychological approaches offer since ignoring psychology can be costly: decision-makers need to be able to reflect on their own decision-making process as well as the perspectives of the others. Paying attention to the psychological factors in international relations is necessary for better understanding the microfoundations upon which such agency is based.

The Mediatization of Foreign Policy, Political Decision-Making and Humanitarian Intervention Douglas Brommesson 2017-01-16 This book examines under what scope conditions foreign policy actors adopt media logic. The authors analyze media logic under three specific scope conditions: uncertainty, identity, resonance. First, they lay out the general adaptation of

media logic in the general debate of the UN General Assembly 1992-2010. They then explore the adaptation of media logic in Finland, Sweden and the United Kingdom concerning the cases of humanitarian intervention in Côte d'Ivoire and Libya, both in 2011. The results indicate the need to move beyond the assumption of a general process of mediatization affecting politics in total. Instead, they point in the direction of a nuanced process of mediatization more likely under certain scope conditions and in certain political contexts.

Problem Representation in Foreign Policy Decision-Making Donald A. Sylvan 1998-09-13

This volume explains the representation of a problem as well as the choice among specified options for its solution.

Emotions in International Politics Yohan Ariffin 2016-01-11 This book investigates collective emotions in international politics, with examples from 9/11 and World War II to the Rwandan genocide.

Understanding Foreign Policy Decision Making Alex Mintz 2010-02-22 *Understanding Foreign Policy Decision Making* presents a psychological approach to foreign policy decision making. This approach focuses on the decision process, dynamics, and outcome. The book includes a wealth of extended real-world case studies and examples that are woven into the text. The cases and examples, which are written in an accessible style, include decisions made by leaders of the United States, Israel, New Zealand, Cuba, Iceland, United Kingdom, and others. In addition to coverage of the rational model of decision making, levels of analysis of foreign policy decision making, and types of decisions, the book includes extensive material on alternatives to the rational choice model, the marketing and framing of decisions, cognitive biases, and domestic, cultural, and international influences on decision making in international affairs. Existing textbooks do not present such an approach to foreign policy decision making, international relations, American foreign policy, and comparative foreign policy.

Paying Attention to Foreign Affairs Thomas Knecht 2015-09-10 Do American presidents consider public opinion when making foreign policy decisions? In a democracy, it is generally assumed that citizen preferences inform public

policy. For a variety of reasons, however, foreign policy has always posed a difficult challenge for democratic governance. In *Paying Attention to Foreign Affairs*, Thomas Knecht offers new insights into the relationship between public opinion and U.S. foreign policy. He does so by shifting our focus away from the opinions that Americans hold and toward the issues that grab the public's attention. Policy making under the glare of public scrutiny differs from policy making when no one is looking. As public interest in foreign policy increases, the political stakes also rise. A highly attentive public can then force presidents to choose foreign policies that are less politically risky but usually less effective. By tracking the ebb and flow of public attention to foreign policy, this book offers a method of predicting when presidents are likely to lead, follow, or simply ignore the American public.

Decision-Making in American Foreign Policy Nikolas K. Gvosdev 2019-01-09 This foreign policy analysis textbook is written especially for students studying to become national security professionals. It translates academic knowledge about the complex influences on American foreign policymaking into an intuitive, cohesive, and practical set of analytic tools. The focus here is not theory for the sake of theory, but rather to translate theory into practice. Classic paradigms are adapted to fit the changing realities of the contemporary national security environment. For example, the growing centrality of the White House is seen in the 'palace politics' of the president's inner circle, and the growth of the national security apparatus introduces new dimensions to organizational processes and subordinate levels of bureaucratic politics. Real-world case studies are used throughout to allow students to apply theory. These comprise recent events that draw impartially across partisan lines and encompass a variety of diplomatic, military, and economic and trade issues.

American Foreign Policy James F. Hoge 2003 A collection of essays originally appearing in *Foreign Affairs* offers contrasting perspectives on issues in American foreign policy.

Foreign Policy in Perspective: Strategy, Adaptation, Decision Making John P. Lovell 1970 From the John Holmes Library Collection.

Foreign Policy Under Carter Alexander Moens 2021-11-28 Originally published in 1990, this volume looks at the Carter administration and the policy decisions his national security advisor Zbigniew Brzezinski, Secretary of State Cyrus Vance and the Secretary of Defense Harold Brown during the presidency. Referring to case studies of Carter administration decision making which in the author's view demonstrate Brzezinski's transformation from brokerage to an advocate role- SALT II in early 1977, Ogaden War in 1977-78, the normalisation of US relations with China (1978) and the fall of the Shah of Iran in 1978-79.

Making Foreign Policy David Mitchell 2005 David Mitchell provides a better understanding of the role presidents play in the decision-making process in terms of their influence on two key steps in the process: deliberation and outcome of policy making. The events that have taken place in relation to the Bush administration's decisions to fight the war on terrorism and invade Iraq highlight how important it is to understand the president's role in formulating policy. This influential study presents an advisory system theory of decision-making to examine cases of presidential policy formulation drawn from the Nixon, Carter, Reagan, Clinton and Bush administrations. Easily accessible to scholars, graduates and advanced undergraduates interested in US foreign policy or foreign policy analysis, presidential studies, and bureaucracy and public administrations scholars, and to practitioners and those with a general interest in International Relations.

Foreign Policy Decision-making Richard Carlton Snyder 1962

Foreign Policy Steve Smith 2008 This major new textbook introduces students to the dynamic and evolving field of foreign policy. The book opens with a consideration of different theoretical and historical perspectives; it then focuses on a range of actors and the goals they seek to advance; and it ends with a series of case studies involving issues and crises relating to a wide range of different countries Foreign Policy: Theories, Actors, Cases is timely given the growing significance of foreign policy in the post-9/11 world. It will be essential reading for all students new to foreign policy. The book is

accompanied by an Online Resource Centre. Student resources: Timeline Web links Flashcard glossary Instructor resources: Three case studies PowerPoint slides *Golda Meir's Foreign Decision-Making Process* Michal Kremer Asaf 2019-01-15 This book focuses on the analysis of Golda Meir's foreign decision making processes during her tenure as Prime Minister (1970-1973), offering three unique case studies. It exposes the political-diplomatic aspects of foreign policy, using interviews and analysis of hundreds of formerly secret documents from various national archives. Furthermore, it proposes a new, innovative form of analysis, termed the Holistic Combined Spiral Model (HCSM), based on exploring foreign decision making processes through the four leading existing theoretical approaches, namely rational, emotional, bureaucratic and irrational factors. The study explores the fields of leadership, government and foreign decision making through a holistic perspective in two integrated dimensions: first, the decision making process during periods of crisis, such as the Yom Kippur War, and, second, external influences, such as the relationships with the American government and between the superpowers. Furthermore, after revealing and analysing the factors and components of the foreign decision making process, this book appreciates the complexity of these processes, which, during the dynamic and changing times in which we live, world leaders have to master. *When Things Go Wrong* Charles F. Hermann 2012-03-12 What happens when a government begins a major foreign policy commitment and then later receives new information that it is failing? The question of how to deal with adverse feedback to high-stakes foreign policy speaks to a number of important, current scenarios in international relations. Indeed, how to handle signs that major prior commitments are not working as intended is common to every aspect of human existence—from the owner of an old car who has to decide whether to make additional repairs after a critical breakdown, to management deciding what course to follow when a new investment fails. Important work has been undertaken on this decision dilemma in a variety of fields. This book brings many of these insights to bear on the especially

challenging circumstances where life and death and international politics can add dramatically to the costs of ineffective reactions. The esteemed contributors to this book offer explanations and illustrative case studies of these critical choice points in foreign and national security policy. They offer alternative theoretical frameworks for determining if and when policy will change in response to evidence of failing efforts.

Competing theories from several of disciplines—primarily psychology, political science and management—offer insight into a subject that has been rarely studied in foreign policy, yet is as current as today's headlines. The Polythink Syndrome Alex Mintz 2016-01-20 Why do presidents and their advisors often make sub-optimal decisions on military intervention, escalation, de-escalation, and termination of conflicts? The leading concept of group dynamics, groupthink, offers one explanation: policy-making groups make sub-optimal decisions due to their desire for conformity and uniformity over dissent, leading to a failure to consider other relevant possibilities. But presidential advisory groups are often fragmented and divisive. This book therefore scrutinizes polythink, a group decision-making dynamic whereby different members in a decision-making unit espouse a plurality of opinions and divergent policy prescriptions, resulting in a disjointed decision-making process or even decision paralysis. The book analyzes eleven national security decisions, including the national security policy designed prior to the terrorist attacks of 9/11, the decisions to enter into and withdraw from Afghanistan and Iraq, the 2007 "surge" decision, the crisis over the Iranian nuclear program, the UN Security Council decision on the Syrian Civil War, the faltering Kerry Peace Process in the Middle East, and the U.S. decision on military operations against ISIS. Based on the analysis of these case studies, the authors address implications of the polythink phenomenon, including prescriptions for avoiding and/or overcoming it, and develop strategies and tools for what they call Productive Polythink. The authors also show the applicability of polythink to business, industry, and everyday decisions.

Foreign Policy Decision Making

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